

GENERAL TERMS OF BERTH USAGE AT MARINA "KAŠTELA"

The General Terms of berth usage at Marina "KAŠTELA" (herein referred to as "General Terms") constitute the integral part of the Contract for using a berth at Marina "KAŠTELA" (herein referred to as "Contract") concluded between MARINA KAŠTELA d.o.o., Franje Tuđmana 213, 21213 Kaštel Gomilica, OIB/PIN: 91193992241 (herein referred to as "Marina") and the Berth User, boat/yacht owner (herein commonly referred to as "Vessel") and/or their authorised representatives and Vessel owner's representatives the Vessel owners are legally liable for (herein referred to, jointly or severally, as "Berth User"). The General Terms are applicable to all Berth Users. When required by the content, the term "User" shall also include the representatives of Vessel Owners, that is, the persons the owners are liable for.

1. General Terms are applicable to all Vessels located in the Marina.

2. The Marina assigns permanent berths to individual vessels pursuant to the Ordinance on Order in a Nautical Tourism Port – Marina Kaštela and its berth plan. As required, the Marina is authorised to, according to its own assessment, relocate the vessel to another berth within the Marina without the Berth User's special approval. However, the Marina shall inform the User about the berth change in a timely manner. Marina has the right, at its own discretion, to relocate and tow the Vessel free of charge to more protected parts of the Marina with the goal of storing the Vessel during the winter period. Changing a berth within the Marina during the duration of the Contract does not affect Marina's liability.

3. The service of berth usage shall be considered provided if the Vessel is located within the Marina's area. As soon as the Vessel arrives at the Marina, the User is obligated to register it at the Marina's reception.

4. The Contract shall be concluded for a period established in the Contract. The User is obligated to pay the berth usage fee by the due date in the amount established by the Contract, as well as all other fees for services provided in the Marina. The Marina has the right to request from the User to provide suitable instruments to secure a payment for the berth usage fee and/or other fees for the services provided in the Marina. Otherwise, the Marina has the right to terminate the Contract and charge the daily berth fee pursuant to Marina's effective price list.

5. The Contract shall be effective for the period established in the Contract. The annual berth contract shall be automatically extended for another year and charged according to the current annual fees unless the Berth User cancels it in writing 3 (three) months prior to the expiration of the Contract. Unless the Berth User accepts the new Contract and if he/she fails to cancel the Contract in writing 3 (three) months prior to the expiration of the effective Contract for the annual berth, the Marina shall maintain the right to charge the fees in the amount of 50% of the annual berth fee. In case of an early Contract cancellation, no refund shall be given to the Berth User.

In case the Berth User, the crew and/or other persons on the Vessel violate or fail to abide by the Contract provisions, these General Terms and Ordinance on Order in a Nautical Tourism Port – Marina Kaštela, the Contract regarding the annual berth shall not be automatically extended for another year.

6. The Contract shall be made in writing for berth usage services for a period of a month or longer. The

Marina has the right to charge the daily berth fee to all Vessels located in the Marina's area without a Contract made in writing according to Marina's effective price list. The Marina shall issue an invoice for the berth usage services for a period lesser than a month, that is for Vessels using the daily berths. The Marina shall not be held liable for Vessels using the daily berths. The Vessels using the daily berths shall be considered the Berth User's risk and liability.

7. In order to reserve annual or monthly berths, the User is obligated to pay a down payment in the amount of 50% of the total contracted fee pursuant to Marina's effective price list. The paid down payment is considered a withdrawal fee. In case the Berth User decides not to conclude the Contract, that is not to use the berth, he/she shall not be entitled to a refund of the down payment.

8. The price of annual and winter berth usage includes a parking spot for a personal vehicle that must be registered at the Marina's reception for the issuance of a parking card. Marina shall not be held liable for possible vehicle damages incurred during parking spot usage in the Marina.

9. The price for the combined berth fee includes two travel lift operations (hoisting / lowering) and the operation of cleaning using a high pressure pump.

10. The fee for storage in customs for Vessels outside the EU is not included in berth usage.

11. The Contract and the rights from the Contract are not transferrable to other natural or legal persons.

12. In case the Berth User sells the Vessel during the duration of the Contract, the new Vessel owner is obligated to conclude a new Contract. If the owner purchases a new Vessel during the duration of the Contract, he/she is obligated to conclude a new Contract for berth usage.

13. The annual berth fee is 15% higher for vessels (except catamarans) used for charter services in the Marina. The fee includes 16A electric energy, water and communal services for all vessels up to 17.99 m in length. The fee is 20% higher for catamarans used for charter services, and the price includes consumption of 16A electric energy, water and communal services.

14. Once the User boards the Vessel and/or takes over the documents and keys at the Marina's reception, the Vessel shall be considered taken over by the User. After the Vessel is taken over, the Marina shall no longer be held liable regardless of whether the Vessel is on berth or sailing.

15. In cases where the registered Vessel owner is a bank, a leasing company or another natural and/or legal person, the Contract, along with the User, shall also include the company and the seat of the bank, leasing company or other natural or legal person, all of whom shall be bound by the contractual obligations. In all cases where the Berth User is not the Vessel owner, the Marina may inform the Vessel owner about the concluded Contract regarding the berth and possible debts.

16. The Berth User, the crew and/or other persons on the Vessels are obligated to:

- When concluding a Contract in writing, provide the Marina with a copy of an effective personal document (an ID card or a passport) and the Vessel's document (registration/sailing licence or other suitable documents), a copy of the Vessel's effective compulsory and optional insurance policy, and, during the duration of the Contract, ensure the Vessels' documents/certificates and Vessel's insurance policies are effective; submit an excerpt from the company register from the respective country or from another suitable register (if the Vessel is owned by a legal person), authorisation to conclude the

Contract and to use the Vessel (in cases where the Contract is not concluded by the owner of the Vessel where the excerpt from the company register does not indicate that the person who wants to conclude the Contract is authorised to do so). The Marina maintains the right to request additional documents or certificates it considers necessary or appropriate in certain cases;

- Notify the Marina of any changes pertaining to postal or email address changes; Marina's messages sent to the User's last known address shall be deemed delivered;
- Notify the Marina of any telephone number changes the User may be contacted at in case of an emergency; Marina shall not be held liable for damages that could have been prevented if it had been able to contact the owner at the telephone number provided in the Contract;
- All of Vessel's movable assets must be kept locked inside the Vessel's closed area.
- Documents that clearly state when the Vessel entered the Republic of Croatia (either by land or sea) must be provided for vessels that are stored by the customs, that is in the process of temporary import. The Customs must be informed about the temporary departure from the customs area prior to leaving the Vessel;
- Regulate the customs status of the Vessel in a timely manner, and provide the Marina with proof regarding the regulated customs status, as well as abide by all customs and other regulations of the Republic of Croatia. Otherwise, the User shall be obligated to reimburse the Marina for all expenses that may result because of such an omission including all other fines and fees the Marina may incur due to the User's failure to regulate the customs status of the Vessel;
- Have proof (EU residents) that customs fees and/or VAT have been paid for the Vessel in one of the EU member states, that is that the Vessel has the Community merchandise status;
- Abide by the General Terms and the Ordinance on Order in a Nautical Tourism Port – Marina Kaštela. The Marina has the right to terminate the Contract in case of a failure to abide by the listed rules;
- Register each arrival and departure (by land or sea) with the Marina's reception or with the sailor on duty in case the reception is not open;
- Hand over the Vessel's keys prior to leaving at the Marina's reception. Otherwise, the Berth User shall be held liable for all damages suffered by third parties, other vessels in the Marina and/or Marina's property due to the mentioned omission;
- Furthermore, prior to leaving the Marina, the User must provide the Marina's reception with the Vessel's documents, the originals (for Vessels bearing the Croatian flag), and the Certificate of payment of fees for sailing safety and sea protection from pollution for foreign vessels, the original documents;
- Attain a connection (cable and a plug) from the electrical cabinet to the Vessel at own cost. The User is exclusively liable for damages that could possibly be caused by a cable connected to the Marina's electrical installations;
- Turn off and disconnect all electrical cables and water connections and lock the Vessel and deck windows from the inside prior to each departure from the Vessel. Marina shall not be held liable for any damages caused by the User's failure to lock the Vessel, as well as damages caused by the Vessel's

installation (so-called ship installation). In case the Berth User (for any reason) wishes to have the Vessel continuously connected to the electricity, he/she shall be held liable in case of damages caused by it, and is obligated to provide the Marina's reception with a copy of a third party liability insurance policy prior to that;

- Ensure that the Vessel is tied according to the Marina's instructions, at a safe distance from the quay and with fenders on the sides and the stern of the Vessel. Ensure and maintain the ropes to moor the Vessel to the quay;
- Clearly display the Vessel's name and registration number;
- Cover the damages on other vessels, vehicles, equipment owned by third parties and other property located in the area of the Marina caused by the Berth User, crews and/or other persons on the Berth User's Vessel or damages that occur as the result of poor maintenance or equipment on it;
- Provide the Marina personnel with all the technical documentation that clearly shows the method to solve technical tasks in order to complete the requested works;
- Warn about the equipment on the submerged part of the Vessel and provide accurate information regarding its position, especially when the Vessel is being hoisted;
- Pay the fee for storing the Vessel on the annual, winter or monthly berth in advance;
- Use the berth exclusively to moor a Vessel that has been registered and for which the service has been paid. If the Vessel departs prior to the expiration of the Contract, the User shall have no right to transfer the Contract to another Vessel. A new Contract shall be concluded in such case. When selling the Vessel, the owner is obligated to, prior to transferring the ownership to the new owner, pay all the fees owed to the Marina;
- Abide by the effective regulations in terms of being and sailing within the borders of the Croatian territorial waters.
- The vessel owner has the right to authorise one person for vessel maintenance and this person may be authorised exclusively for vessel maintenance of one vessel only

17. Marina is obligated to:

- Monitor the condition of the Vessels and berths and inform the Berth User about the noticed deficiencies;
- Attain, maintain and, as needed, replace two bow bollards (anchor lines) and ropes (connecting the anchor lines and the shore);
- Provide electrical energy supply for the Vessel according to the network capacity and ensure that the power sockets on the electrical cabinet are functional;
- Monitor and maintain electrical cabinets;
- Provide a supply of water for the Vessel and ensure the faucet on the electrical cabinet is functional;
- Intervene in case of a visible sea penetration and/or fire and undertake all activities for the

purpose of saving the Vessel and Marina's property. All such expenses shall be borne by the Berth User;

- In case of a burglary, cover the expenses from the User's insurance policy in accordance with the effective policy at value approved by the insurance company;
- In case there is a damage incurred due to the works performed by the Marina personnel, cover the expenses in accordance with the effective policy at value approved by the insurance company;
- Inform the authorities (port authority and maritime police);
- Prohibit Marina departures for the purpose of saving lives and property at sea in case of sudden storms as agreed with the port authority;

18. Marina shall not be held responsible nor held liable for compensating Vessel damages or any of its parts in case of:

- Force majeure, in accordance with its definition by the obligatory relations of the Republic of Croatia;
- War, war-like events, shutdowns, civil unrest and similar events;
- Malicious, reckless or unprofessional actions by the Berth User and/or its crew and/or other persons on the Vessel;
- Lack of maintenance, neglect, wear-and-tear, deterioration of the Vessel and/or equipment;
- Vessel's concealed deficiencies;
- Wrongdoing by a third party or another Vessel;
- Rodents on the Vessel;
- Loss of time, earnings, delays, vacation and similar;
- Damages to the equipment or disappearance of equipment that was not in a closed space under lock and key or disappeared without breaking and entering;
- Damages and/or disappearance of rub rails, awnings, anchors, ropes, propellers, ancillary vessels (dinghies and similar), ancillary outboard engines, installation-type electronic equipment and other equipment the Berth User makes accessible to third parties so that they can reach them without having to break-and-enter, burglarise or use any other type of forcible entry into the closed sections of the Vessel;
- Damages due to unprofessionally executed or aged electrical, gas or water installations on the Vessels, that is on the quay by the Vessel;
- Damages due to violation of Contract provisions, General Terms and/or Ordinance on Order in a Nautical Tourism Port – Marina Kaštela;
- Damages due to failure to abide by the customs, port and other administrative regulations;

- Freezing;
- Vehicle or Vessel theft that could not have been prevented even with due diligence;
- Untrue, false or incomplete information provided by the Berth User;
- Furthermore, the Marina shall not be held liable for costs or damages not caused by Marina's direct liability, especially the following damages:
 - Shipwreck removal;
 - Created by breakage and/or untying of ropes used to tie the Vessel to a quay/ pontoon;
 - Fires or explosions that are the result of a failure to abide by the fire protection regulations by the Berth User and/or the crew and/or other persons on the Vessel, or caused by actions, inactions or omissions by the Berth User and/or third persons the Marina is not held liable for;
 - Created due to harmful emissions from air or sea, of natural origin or caused by actions, inactions or omissions by a third person the Marina is not held liable for;
 - Caused by third persons' actions or omissions, including the damages someone is responsible for based on objective liability by applying the institute of liability for the damages created by harmful matters or activities;
 - Damages due to injuries or death of a third person caused by the crew, the owner, other authorised persons the owner of the Vessel is liable for or a person authorised by the Vessel owner.

19. The Marina is not liable for damages on the Vessel and damages caused by the Vessel in case the User failed to submit the Vessel keys and original documents to the Marina's reception immediately upon arriving in the Marina;

20. The day the invoicing period for the berth expires pursuant to a paid invoice marks the end of Marina's liability for the Vessel. The risk for all possible damages incurred upon expiry of the invoicing period shall be borne exclusively by the Berth User.

21. The User may not remove the Vessel from the Marina until a debt or any amount owed to the Marina is settled;

22. The Berth User may not permanently or temporarily rent the berth to third persons.

23. When the Berth User's Vessel is absent from the Marina, the Marina has the right to temporarily use the berth. Prior to returning, the Berth User is obligated to inform the Marina 24 (twenty four) hours prior to returning via telephone or radio (Channel 17). The Berth User is obligated to report all Vessel absences. The time the Vessel spends away from the Marina shall not be deducted from the berth price.

24. The works that are not a part of the contractual obligation requested by the Berth User and other persons on the Vessel (exclusively authorised) must be paid as soon as the works are completed. The service of Vessel lowering shall not be provided unless all debts are settled. The person who orders the works must report possible complaints in writing within 7 (seven) days from the day the works are completed. Complaints made after the mentioned period shall not be taken into consideration.

25. The Marina shall not be held liable for damages caused by servicemen, contractors, persons

authorised by the Vessel owner and third persons regardless whether they were permitted by the Marina to provide their services within the Marina. While the Vessel is stationed in the Marina, the Berth user is obligated to exclusively use the services of contractors authorised by the Marina and to execute the services exclusively in the Marina's service zone.

26. In case the Berth User, the crew and/or other persons on the Vessel violate or fail to abide by the provisions of the Contract, these General Terms and the Ordinance on Order in a Nautical Tourism Port – Marina Kaštela, the Marina has the right to terminate the Contract, and to charge the daily berth fee according to the Marina's effective price list from the day the Contract is terminated.

27. In order to make sure that due debts are paid, the Marina has the following rights:

- The right to retain the Vessel and/or the right to request a mortgage registration for the Vessel in an appropriate register, all its equipment and associated items (regardless whether they are on the Vessel or in a suitable warehouse) and/or the right of a competent court (according to the location of the Vessel) to attain a temporary measure to prohibit the Vessel from departing from the Marina and/or attain a temporary measure to prohibit the Vessel owner from having the Vessel at his/her disposal and alienating it;
- Initiate appropriate procedures in order to settle debts as follows:
- Sell the Vessel through a court procedure;
- Sell the Vessel out-of-court or take the Vessel into possession and use it pursuant to the provisions of the Maritime Code. An excerpt from the Marina's business books represents valid proof of the amount owing and due date of the Marina's claim against the Berth User and/or Vessel at any basis;
- Any other court or other procedure considered appropriate or desirable for the purpose of achieving the previously listed purpose;
- Move the Vessel to a dry berth without the User's approval at User's expense, and the Marina has the right to charge the fee for daily berth on land from that day according to the Marina's effective price list, as well as other expenses.
- The Marina is not obligated to provide the service of lowering the Vessel into the sea or any other service whatsoever until the User's outstanding debt towards the Marina is not fully settled.

28. By signing the Contract, the Berth User gives his/her permission to the Marina to process his/her personal data for the purpose of improving the services and marketing purposes. The Berth User may cancel the approval at any time by sending a notice to the following e-mail address: info@marina-kastela.hr, and may request a correction of the registered data via the same address.

29. The Marina maintains the right to amend the provisions of the General Terms. The Users shall be informed of such amendments in a timely manner.

30. The Croatian law is applicable to these General Terms and the Contract. A competent Commercial Court in Split, the Republic of Croatia, shall resolve any disputes that may arise from and/or pertaining to these General Terms and/or the Contract and/or any other reason between the Marina and the Berth User.

31. The Contract and the General Terms have been prepared in Croatian. In case of any discrepancies or deviations in the text of the General Terms and translations into other languages, the General Terms text in Croatian shall prevail. The Marina shall not be held liable for possible deviations in the text of the General Terms in the Croatian language and translations into other languages, as well as possible printing errors.

32. These General Terms shall become effective on 01.01.2019.

CARD ISSUANCE

The loyalty card issuer is Marine Kaštela d.o.o. with a seat in Kaštel Gomilica, F. Tuđmana 213. The card is given to users free of charge. By accepting a card, the user agrees to these General Terms. Loyalty cards are issued without an expiry date and are effective until cancellation. Vessel owners may pick up their cards at the Marina Kaštela reception.

Loyalty Card

Loyalty cards are not transferrable and cannot be used to make payments. Persons who can participate in the Loyalty Program are those who privately own vessels that have been continuously using berths in Marina Kaštela for more than three years.

The discounts card owners are entitled to:

- Discount based on the number of years of loyalty to the marina 3yrs.> 3%, 6yrs.>6%, 8yrs.>12%
- Spinnaker Restaurant – 10%
- Nova rent a car – 15%
- Wasi nautical store – 20%
- Musto clothing store – 10%
- Hoisting services (not applicable to catamarans) – 10%
- Vessel winter preparation package –10%
- Vessel summer preparation package – 10%
- Accommodation in the Marina Kaštela apartments – 20%

Using Discounts

Discounts may not be used/combined with other discounts or sales, and cannot be added.

Discount Cancellation

- If a private vessel performs charter operations and uses the advantages offered by the loyalty card.
- The vessel owner may not lend, transfer or sell the card to others as this would result in the loss of all Loyalty Program rights.
- During the duration of the berth contract, the berth user is obligated to perform any works on the vessel exclusively in the service section of Marina Kaštela.

- The loyalty card may be only used in person by the vessel owner who is the card holder. The card is owned by the company Marine Kaštela d.o.o. and Marina Kaštela reserves the right to withdraw or reject the loyalty card if a member does not use the card in accordance with the rules and terms or if the member violates the General Terms of Marina Kaštela.

Card Loss or Theft

In case of card loss or theft the user may request a replacement card in person at the marina reception. A fee shall be charged for the issuance of a replacement card.

Amendments to General Terms of Operations

The actual General Terms of Operations of Marina Kaštela are available at the following website: www.marina-kastela.hr

The issuer of the card shall inform the users about all amendments made to the General Terms of Operations via the mentioned website. The amendments shall become effective 7 days from the date they are published on the mentioned Marine Kaštela d.o.o. website and shall be considered accepted if the user does not return the card within the given period or cancels it by sending a written notice.

Competent Court

In case of a dispute pertaining to the General Terms of Operations and the loyalty cards, the issuer and the user shall resolve it amicably. If they fail to do so, it shall be resolved by a competent court in Split.